THE HOPE CENTER, INC.

AUDIT REPORT AND FINANCIAL STATEMENTS

JULY 31, 2022 and 2021

### THE HOPE CENTER, INC.

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors The Hope Center, Inc. Kansas City, Missouri

### **Opinion**

We have audited the accompanying financial statements of The Hope Center, Inc., which comprise the statements of financial position as of July 31, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion section of our report, the financial statements referred to above present fairly, in all material respects, the financial position of The Hope Center, Inc. as of July 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Qualified Opinion**

As explained in Note A to the financial statements, promises to give are recorded on the cash basis of accounting. Accounting principles generally accepted in the United States of America require promises to give be recorded at net realizable value at the date the promise is made. It was not practicable to determine the effects of the unrecorded promises to give on the financial statements.

Except as discussed in the previous paragraph, we conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Organization's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Novala Brils, P. C.

Kansas City, Missouri January 24, 2023



# THE HOPE CENTER, INC. STATEMENTS OF FINANCIAL POSITION For The Years Ended July 31, 2022 and 2021

### **ASSETS**

	2022	2021
Current Assets:		
Cash	\$ 854,205	\$ 621,130
Investments	1,305,781	1,226,944
Grant receivable	0	96,500
Prepaid expenses	24,003	18,639
Total Current Assets	2,183,989	1,963,213
Fixed Assets:		
Land and improvements	454,944	221,634
Buildings and improvements	2,013,308	1,474,986
Vehicles	116,160	116,160
Furniture/equipment/software	78,364	71,807
Construction in progress	18,655	0
Accumulated depreciation	(764,143)	(687,175)
Net Fixed Assets	1,917,288	1,197,412
Other Assets:		
Real estate held for development and sale	75,729	75,729
Total Other Assets	75,729	75,729
Total Assets	\$ 4,177,006	\$ 3,236,354

### THE HOPE CENTER, INC. STATEMENTS OF FINANCIAL POSITION For The Years Ended July 31, 2022 and 2021

### LIABILITIES AND NET ASSETS

	2022		2021	
Current Liabilities:	_	00.000	•	44.005
Accounts payable	\$	20,829	\$	14,895
Accrued expenses		0		14,648
Prepaid rent		7,500	-	14,792
Total Liabilities		28,329	-	44,335
Net Assets:				
Without Donor Restrictions -				
Operating		1,709,485		1,822,793
Fixed assets	(1)	1,917,288	-	1,197,412
Total Without Donor Restrictions		3,626,773		3,020,205
With Donor Restrictions		521,904		171,814
Total Net Assets		4,148,677		3,192,019
Total Liabilities and Net Assets	\$	4,177,006	\$	3,236,354

# THE HOPE CENTER, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS For The Years Ended July 31, 2022 and 2021

	2022				
	Wi	thout Donor	W	ith Donor	
Public Support and Revenue:	F	Restrictions	_Re	estrictions	Total
Public Support -					
Contributions	\$	1,366,849	\$	774,952	\$ 2,141,801
Special events, net of direct				•	070 004
costs of \$63,482		279,894		0	279,894
Net assets released from restrictions	-	424,862		(424,862)	0
Total Public Support	_	2,071,605	_	350,090	2,421,695
Revenue -					
Investment income		(1,164)		0	(1,164)
Rental income		82,908		0	82,908
Other		9,482		0	9,482
Total Revenue		91,226		0	91,226
Total Public Support					
and Revenue	-	2,162,831		350,090	2,512,921
Expenses -					
Program		879,834		0	879,834
Management and general		396,233		0	396,233
Fundraising	-	280,196	-	0	280,196
Total Expenses	-	1,556,263	-	0	1,556,263
Change in Net Assets		606,568		350,090	956,658
Net Assets, beginning of year		3,020,205		171,814	3,192,019
Net Assets, end of year	\$	3,626,773	\$	521,904	\$ 4,148,677

# THE HOPE CENTER, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS For The Years Ended July 31, 2022 and 2021

	2021				
	Wi	thout Donor	W	ith Donor	
Public Support and Revenue:	R	testrictions	Re	estrictions	Total
Public Support - Contributions Special events, not of direct	\$	1,275,079	\$	235,466	\$ 1,510,545
Special events, net of direct costs of \$15,111		7,426		0	7,426
Net assets released from restrictions		123,602		(123,602)	0
Total Public Support		1,406,107		111,864	1,517,971
Revenue -					
Investment income		(488)		0	(488)
Rental income		90,000		0	90,000
Other		1,996		0	1,996
Total Revenue		91,508		0	91,508
Total Public Support					
and Revenue	<u> </u>	1,497,615	-	111,864	1,609,479
Expenses -					
Program		758,623		0	758,623
Management and general		288,054		0 0	288,054 260,092
Fundraising	9	260,092		0	1,306,769
Total Expenses	-	1,306,769	-		1,300,709
Change in Net Assets		190,846		111,864	302,710
Net Assets, beginning of year		2,829,359		59,950	2,889,309
Net Assets, end of year	\$	3,020,205	\$	171,814	\$ 3,192,019

# THE HOPE CENTER, INC. STATEMENTS OF FUNCTIONAL EXPENSES For The Years Ended July 31, 2022 and 2021

			20	22		
		Ma	nagement			
	Program	an	d General	Fι	ındraising	Total
Payroll	\$ 413,883	\$	183,186	\$	132,949	\$ 730,018
Payroll taxes	34,272		25,674		9,230	69,176
Retirement	4,711		2,085		1,513	8,309
Employee benefits	34,284		15,962		7,323	57,569
Program expenses	215,195		0		0	215,195
Professional fees	20,823		75,827		8,251	104,901
Occupancy	83,779		16,471		600	100,850
Depreciation	61,574		9,236		6,157	76,967
Conferences	7,383		8,485		10	15,878
Bank fees	1		11,541		829	12,371
Dues and subscriptions	126		6,410		708	7,244
IT	510		7,725		880	9,115
Insurance	2,645		20,837		634	24,116
Office expenses	519		11,767		22	12,308
Development	129		1,027		14,095	15,251
Capital campaign	0		0		96,995	96,995
	\$ 879,834	\$	396,233	\$	280,196	\$ 1,556,263

### THE HOPE CENTER, INC. STATEMENTS OF FUNCTIONAL EXPENSES For The Years Ended July 31, 2022 and 2021

		20	21	
		Management		
	Program	and General	Fundraising	Total
Payroll	\$ 389,299	\$ 138,309	\$ 131,415	\$ 659,023
Payroll taxes	25,039	8,912	8,488	42,439
Retirement	2,749	1,606	1,859	6,214
Employee benefits	47,459	24,774	17,976	90,209
Program expenses	138,314	0	0	138,314
Professional fees	12,915	46,905	4,155	63,975
Occupancy	66,984	7,548	5,002	79,534
Depreciation	58,174	8,726	5,817	72,717
Conferences	3,420	1,687	0	5,107
Bank fees	0	7,677	0	7,677
Dues and subscriptions	176	4,438	40	4,654
IT	760	6,927	760	8,447
Insurance	3,539	16,567	1,458	21,564
Office expenses	1,665	12,239	2,001	15,905
Development	8,130	573	81,121	89,824
Other	0	1,166	0	1,166
	\$ 758,623	\$ 288,054	\$ 260,092	\$ 1,306,769

# THE HOPE CENTER, INC. STATEMENTS OF CASH FLOWS For The Years Ended July 31, 2022 and 2021

	2022		_	2021	
Cash Flows From Operating Activities:					
Change in net assets	\$	956,658	\$	302,710	
Adjustments to reconcile change in net assets to net cash provided by operating activities -					
Depreciation		76,967		72,717	
Change in receivables		96,500		(96,500)	
Change in prepaid expenses		(5,364)		(7,548)	
Change in accounts payable		5,934		10,633	
Change in accrued expenses		(14,648)		2,508	
Change in deferred revenues		(7,292)		14,792	
Net Cash From Operating Activities	-	1,108,755	-	299,312	
Cash Flows From Investing Activities:					
Change in investments, net		(78,837)		(139,512)	
Investment in fixed assets, net		(796,843)	_	(16,684)	
Net Cash From Investing Activities		(875;680)	-	(156,196)	
Net Change in Cash		233,075		143,116	
Cash, beginning of year	_	621,130		478,014	
Cash, end of year	\$	854,205	\$	621,130	

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization — The Hope Center, Inc. (Center) was founded in 1998 as a Missouri not-for-profit corporation. Its vision is to develop healthy communities where the vulnerable can have hope and flourish. Its mission is to provide asset-based programs and opportunities for sustainable growth and development, where children, youth, and families can flourish on Kansas City's east side. The Center is primarily supported through donor contributions.

<u>Public Support and Revenue</u> — Contributions and grants are generally available for unrestricted use in the current year unless specifically restricted by the donor. Unconditional promises to give are recorded as received. Grants and other contributions are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Promise to Give</u> – Contributions are recognized using the cash basis of accounting, which is not in accordance with generally accepted accounting principles. Such principles require promises to give to be recorded when the promise is made, rather when the promise is funded. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to net assets without donor restrictions.

In-Kind Contributions – In addition to receiving cash contributions, the Organization receives various types of in-kind contributions from various donors. It is the policy of the Organization to record the fair value of these in-kind donations. The Organization received in-kind contributions which included gift cards, food, and real estate during the year ended July 31, 2022. The financial statements do not reflect the value of contributed volunteer services because, although they are clearly substantial, no reliable basis exists for determining the appropriate amount.

Gift Cards Donations	\$	537
Food and Beverages Donations		51,921
Real Estate Donations	4	12,762
Other In-Kind Donations		13,15 <u>5</u>
Total In-Kind Donations	\$ 4	78,375

<u>Estimates</u> — The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Basis of Accounting</u> — Except for promises to give, the accompanying financial statements have been prepared using the accrual method of accounting.

### NOTE A – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Basis of Presentation</u> — Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) No. 958, Not-for-Profit Entities. Under ASC No. 958, the Center is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

<u>Cash and Cash Equivalents</u> — The Center considers all highly liquid investments with maturity of one year or less when purchased to be cash equivalents. The Center maintains cash balances at various local financial institutions. Account balances at these institutions are insured by FDIC for up to \$250,000. As of July 31, 2022, balances in excess of FDIC coverage totaled \$562,256.

<u>Investments</u> – Investments in marketable securities with readily determinable fair values are valued at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

Income Taxes – The Center is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code. The Center follows accounting principles generally accepted in the United States of America (U.S. GAAP) related to uncertain tax positions. The Center's policy is to provide liabilities for uncertain income tax provisions when a liability is probable and estimable. The Center has no uncertain income tax positions for the years ended July 31, 2022 and 2021. Management is not aware of any violation of its tax status as an organization exempt from income taxes. The Center is no longer subject to audit for federal or state income tax purposes for fiscal years prior to fiscal 2019.

Real Estate Held For Development And Sale – The Center's program to develop the urban core of Kansas City includes purchasing and developing real estate for sale to inner city residents. Real estate held for development and sale is carried at lower of cost or market value.

<u>Fixed Assets</u> — Fixed assets are recorded at historical cost. Depreciation is provided using the straight-line method over the estimated useful lives of the related assets, which range from three to thirty-nine years.

Allocation of Functional Expenses — The costs of program and supporting services activities have been summarized on a functional basis in the statements of functional expenses. Certain categories of expenses are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expense categories that are allocated include depreciation, and occupancy related costs which are allocated on how they are utilized; and information technology, professional fees, salaries, payroll taxes and other employee related costs, which are allocated on the basis of estimates of time and effort.

<u>Date of Management's Review</u> – In preparing the financial statements, the Center has evaluated events and transactions for potential recognition or disclosure through January 24, 2023, the date that the financial statements were available to be issued.

#### NOTE B - CASH

Cash on July 31, 2022 and 2021, consisted of the following:

	2022	2021
Bank of America - checking	\$ 37,682	\$ 39,349
Bank of America - debit	4,316	4,912
Crossfirst Bank - checking	317,115	511,869
Crossfirst Bank - payroll	31,916	65,000
Capital Campaign	463,176	0
	\$854,205	<u>\$ 621,130</u>

### NOTE C - INVESTMENTS

Investments are stated at fair value. As of July 31, 2022, and 2021, investments consisted of the following in a Fidelity Investments account.

	2022	2021
Money market funds	\$ 812,479	\$ 785,237
Mutual funds	13,023	12,996
Treasury notes	198,489	343,697
Certificates of deposit	281,790	85,014
Continuated of deposit	\$ 1,305,781	\$ 1,226,944

The following summarizes investment income for fiscal 2022 and 2021:

	2022	2021
Interest and dividends Realized gains (losses) Unrealized gains (losses)	\$ 8,787 0 (9,951) (1.164)	\$ 5,921 378 (6,787) (488)

Investments consist of funds invested primarily in equity and fixed income funds managed by Fidelity Investments.

The Center has adopted Financial Accounting Standards Board (FASB) ASC 820, Fair Value Measurements and Disclosures. ASC 820 establishes a fair value hierarchy that prioritizes the inputs and valuation techniques used to measure fair value. The three levels of the fair value hierarchy, in order of highest-to-lowest priority, are as follows:

- Level 1 inputs are quoted prices in active markets for identical investments.
- Level 2 inputs are quoted prices for investments not traded on an active market but for which observable market inputs are readily available.
- Level 3 inputs are valuations based on significant unobservable inputs.

### NOTE C - INVESTMENTS (Continued)

In some instances, the inputs to measure fair value may result in an investment falling into more than one level of the fair value hierarchy. In such instances, the determination of the classification of an investment within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment.

The following table represents investments that are measured at fair value on a recurring basis on July 31, 2022, and 2021.

	2022				
	Level 1	Level 2	Level 3	Total	
Money market funds	\$ 812,479	\$ 0	\$ 0	\$ 812,479	
Mutual funds	13,023	0	0	13,023	
Treasury notes	198,489	0	0	198,489	
Certificates of deposit	0	281,790	0	281,790	
Continuation of dispersit	\$1,023,991	\$281,790	\$ 0	\$1,305,781	
	2021				
	Level 1	Level 2	Level 3	Total	
Money market funds	\$ 785,237	\$ 0	\$ 0	\$ 785,237	
Mutual funds	12,996	0	0	12,996	
Treasury notes	343,697	0	0	343,697	
Certificates of deposit	0	85,014	0	85,014	
	\$1,141,930	\$ 85,014	\$ O	\$1,226,944	

Investment cost versus market on July 31, 2022 was:

	Cost	Market	Gains (Loss)
Money market funds	\$ 812,479	\$ 812,479	\$ 0
Mutual funds	13,023	13,023	0
Treasury notes	200,528	198,489	(2,039)
Certificates of deposit	285,000	281,790	(3,210)
•	\$ 1,311,030	\$1,305,781	<u>\$ (5,249)</u>

#### NOTE D - CONCENTRATION

A significant portion of the Center's fiscal 2022 and 2021 revenues came from a single source, 14% and 0% respectively.

The Center periodically receives contributions and grants which are restricted for specific purpose. Such restricted net asset activity during fiscal 2020, consisted of the following:

 Balance, July 31, 2021
 \$ 171,814

 Received fiscal 2022
 774,952

 Spent fiscal 2022
 (424,862)

 Balance, July 31, 2022
 \$ 521,904

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### NOTE D - CONCENTRATION (Continued)

On July 31, 2022 the restrictions were as follows:

Capital Campaign	\$ 374,162
Other	147,742
	<u>\$ 521,904</u>

### NOTE E - RETIREMENT PLAN

The Center has adopted a Simple/IRA plan where employees may contribute a portion of their gross earnings as allowed by the Internal Revenue Code. The Center matches the employee contribution up to 3% of gross wages. The Center match for fiscal 2022 and 2021 was \$8,309 and \$6,214 respectively.

#### NOTE F - LIQUIDITY

The Center's primary source of revenue is from contributions. The Center expends the revenue based on a pre-approved annual budget and in accordance with any donor restrictions.

The Center's financial assets are typically not subject to donor restrictions that would make them unavailable for general expenditure, other than the guidelines of any fund/donor restrictions. The Center has a goal to maintain financial assets, consisting of cash and cash equivalents, on hand to meet normal operating expenses. Management believes that these resources are sufficient to meet the general operating needs of the Center, based on their review of programming needs for the upcoming year, and a review of historical costs.

Financial assets available to meet cash needs for general expenditures on July 31, 2022, and 2021 are as follows:

Cash Investments Receivables Financial Assets Unavailable	2022 \$ 854,205 1,305,781 0 2,159,986	2021 \$ 621,130 1,226,944 96,500 1,944,574
for General Expenditures:     Account payable     Accrued expenses     Net assets with donor restrictions	20,829 0 <u>521,904</u> 542,733	14,895 14,648 <u>171,814</u> 201,357
Financial Assets Available to Meet Cash Needs of General Expenses	<u>\$ 1,617,253</u>	<u>\$1,743,217</u>

#### NOTE G - RELATED PARTY TRANSACTIONS

Hope Family Care Center, LLC (HFCC) and Hope Leadership Academy Charter School (HLA) are financially independent organizations. The Center has the authority to appoint two Board positions at HLA.

The Center leases a portion of its facility to HLA under an operating lease, which expires July 2023. The Center recognized \$82,908 and \$90,000 of rental income for the years ended July 31, 2022 and 2021, respectively.

### NOTE H - CAPITAL CAMPAIGN

In September 2021 the Organization initiated a capital campaign to raise \$2,200,000 to renovate the church building. The campaign will run through 2026. As of late January 2023, pledges totaling approximately \$1,878,957 had been received.